

Our Vision



Umesh Golecha
Managing Partner



Rathandeep Umesh
Managing Partner

Help clients grow peacefully

C&B | Consulting
& Beyond

WE MAKE YOUR BUSINESS GROW

Think Business Growth, Think C&B



25+ YEARS OF
RETAIL
EXPERIENCE

About Us

With over 25 years of experience, Consulting & Beyond (C&B) team offers a broad range of services in Management Consulting, Audit & Assurance, Corporate Finance and Taxation, designed to help our clients maximize their business potential.

The underlying philosophy of C&B is to provide growth path to our clients and leveraging skills, industry knowledge, connections to support our clients.

Start Your Growth Journey

 **044- 35502193, 9840399859**

 **info@candbindia.com**

 **www.candbindia.com**

Refer Our
KNOWLEDGE SERIES



SELF-MOTIVATED
TEAM OF AROUND
75+ MEMBERS



25 LAKHS SQ.FT
OF RETAIL SPACE
CONSULTED



WE GO BEYOND
CONSULTING TO
IMPLEMENT SOLUTION

Inventory Optimisation
Central Warehousing
Valuation & IPO
Sales Improvement
GST Automation
Profit Maximization
E-Commerce
Cash Flow Management
MIS
Financial Audit
New Store Opening
Business Growth
HR Management
Support
Advisory

C&B Consulting & Beyond

Why Us

What We Do



Increase Sales by 5 to 15 %



Improve Profits by 3 to 5%



Smart Inventory Levels
"Not More Not Less"



Bank Loans - "Low Cost &
Lesser Collateral"



ERP Implementation
"Effective Usage of Your Software"



Budgeting & Cash Flow Mgmt.
"Control Your Cost"



Centralised Warehouse Process
"Peaceful Expansion"



Complete GST Consultation
- "0% Interest & Penalty"



1



3 WHEELS OF
RETAIL GROWTH

- ✓ Customer Relationship Management
- ✓ Purchase, Sales & Stock Trend Analysis
- ✓ Sales Target and Incentive Schemes
- ✓ Right Products for Customers - VROQ* Framework
- ✓ Faster Payment to Suppliers
- ✓ Training & Performance based Salary Structure



2



FINANCIAL
HEALTH AUDIT

- ✓ Annual Financial Goal Setting
- ✓ Monthly MIS
- ✓ Monthly Profitability Analysis
- ✓ GST/TDS/PF & ESI Audit
- ✓ Trace Your Profits - Cash Flow
- ✓ HR Performance Audit

3



LOANS AND
EQUITY FUNDING

- ✓ Business Loans (with & without collateral)
- ✓ IPO and SME Funding
- ✓ Loans for Expansion Plans
- ✓ Private Equity Funding
- ✓ Goodwill Valuation
- ✓ Housing Loans

