

Consulting  
& Beyond



# MANUFACTURERS AND C&B

“THINK BUSINESS GROWTH  
THINK C&B”

**Essence of Theory of Constraints ( TOC ), Six Sigma, 5S Principle and Lean management, etc.. implemented in simple and practical ways by Consulting and Beyond team at client places.**

### **Productions efficiency**



- ▶ Maximizing production capacity
- ▶ Reduction in wastages
- ▶ Reduced machine breakdown time
- ▶ Reducing production cycle time

### **Manpower optimization**



- ▶ Monitor manpower efficiency
- ▶ Identify ideal manpower count
- ▶ Skill development of employees
- ▶ Effective QC mechanism in place

### **Inventory optimization**



- ▶ Buffer inventory concept
- ▶ Effective Purchase planning
- ▶ Ideal inventory at FG level
- ▶ Smart Warehouse management



## Sales Effectiveness



- ▶ Sales order fulfilment ration > 90 %
- ▶ Timely & orderly dispatch of goods
- ▶ Optimizing transportation cost
- ▶ Incentive structure to boost sales

## Human resource management



- ▶ Industry best hierarchy structure
- ▶ Well documented roles and responsibilities
- ▶ KPI in alignment to organization goals
- ▶ Daily / weekly / monthly task reporting
- ▶ Hr Policies, automated payroll process.

## Accounts and Finance management



- ▶ Business plan to set yearly goals
- ▶ Fund management strategy as per goals
- ▶ Financial reviews and corrective measures
- ▶ Utilization of earned profits
- ▶ 100 % compliance of GST/TDS /Labor Laws

## ERP utilization



- ▶ Help effective usage of ERP
- ▶ Train employees to use features effectively
- ▶ Recommend automation wherever possible
- ▶ Liaison with ERP team till implementation

## Our Success Stories



"Minister White is associated with C&B for the past six years. They are doing process audits in Production & Distribution point and also doing the P&L. This has helped our company to streamline processes, address the point of concerns and get a clear picture of the bottom line and take action accordingly".

**Mr. Suresh Ramasubramaniam**  
CEO, Minister White Clothing



To improve our growth it became important for us to embrace technology, process methods and organization management style, however in spite of multiple attempts it was challenging. Consulting and Beyond helped us realize the gaps first, advised and implemented overall change in various departments. Today, we are happy and well prepared for the growth journey.

**Nitin Sundrani**  
Satnam Garments - 90ML Shirts



"C&B brought in robust processes and improved accountability across functions. They've delivered many benefits - production time reduction, fabric cost savings, reduced cash holding, etc. More than 90% of the organization is now systematic. They have strong implementation team that has brought real change and benefits."

**Mr. Pothiraja**  
Managing Partner, OTTO clothing Pvt Ltd

**25+**

### YEARS OF SERVICE

Profit Maximization  
Valuation & Fund Raising

**75+**

### TEAM MEMBERS

Process Re-engineering  
Business & Home Loans

**90%**

### CLIENT RETENTION

Inventory Optimization  
ERP & Automation Advisory



### LOCATION

450, Poonamallee High Road,  
(above renault car showroom)  
Kilpauk, Chennai,  
Tamil Nadu 600010



### CONTACT US

☎ 044 35502193 / 98403 99513  
✉ [Info@candbindia.com](mailto:Info@candbindia.com)  
🌐 [www.candbindia.com](http://www.candbindia.com)

